

# CITY OF CHARLOTTE

## CONTRACTOR DEVELOPMENT PROGRAM

### THE FOUR PILLARS OF CONTRACTOR DEVELOPMENT

The Contractor Development Program assists contractors with their contracting capacity and business growth.

PRIME  
CONTRACTOR  
PARTNERSHIPS

EDUCATION,  
TRAINING &  
CONTRACT  
SUPPORT

BONDING,  
CONTRACT  
FINANCING  
& PROJECT  
ASSISTANCE

ASSESSMENT  
& TECHNICAL  
ASSISTANCE

#### Assessment & Technical Assistance

- Enrollment in our Contractor Development Program.
- Personal Contractor Development Manager to provide a professional assessment of your current capacity and growth needs.
- One-on-one consultation to develop a work plan aligned with your business needs and goals.
- Facilitated referrals to Program Partners and resources.
- Referrals to specific project opportunities.

#### Bond Readiness Assistance

- Assist with obtaining or increasing bonding capacity.
- Bond Collateral Support and contract finance assistance through a partnership with Carolina Small Business Development Fund.
- Contract review, project assessment, and field support.
- Assistance with project risk identification and mitigation.
- Accounting cost subsidy for CPA-prepared financial statements.

#### Education & Training

- Group Classes on public construction best practices led by industry experts.
- Creation of individualized Contractor Profile to assist with business marketing.

#### Program Partners

- Strategic alliances with Program Prime contractors including matchmaking and referrals.
- Networking with public agency staff and peer contractors.



#### PROGRAM SPONSORS



#### ADMINISTERED BY



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#### PROGRAM OUTREACH BY



Scan the QR Code to enroll.

