

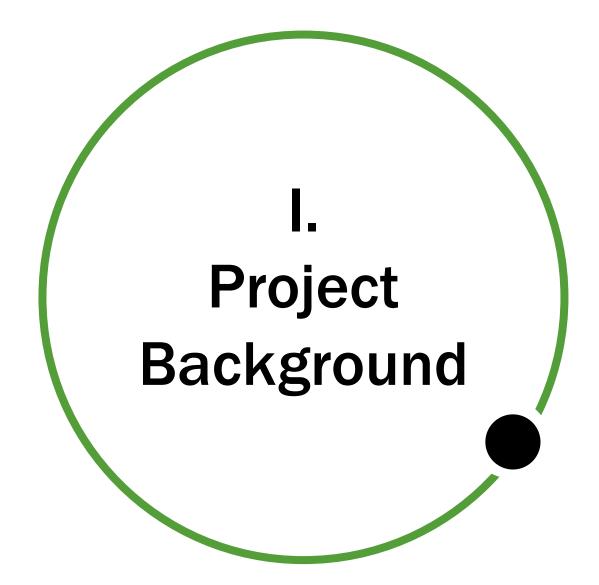
# CHARLOTTE'S CURRENT STATE OF EMPLOYMENT

DELIVERABLE #6
February 2022

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### Overarching goal of HIRE Charlotte

Immediately increase Charlotte-Mecklenburg's employment ecosystem's impact on **creating and filling good jobs** that drive the economic prosperity for all of Charlotte's residents and businesses.

#### PROJECT GOAL #1

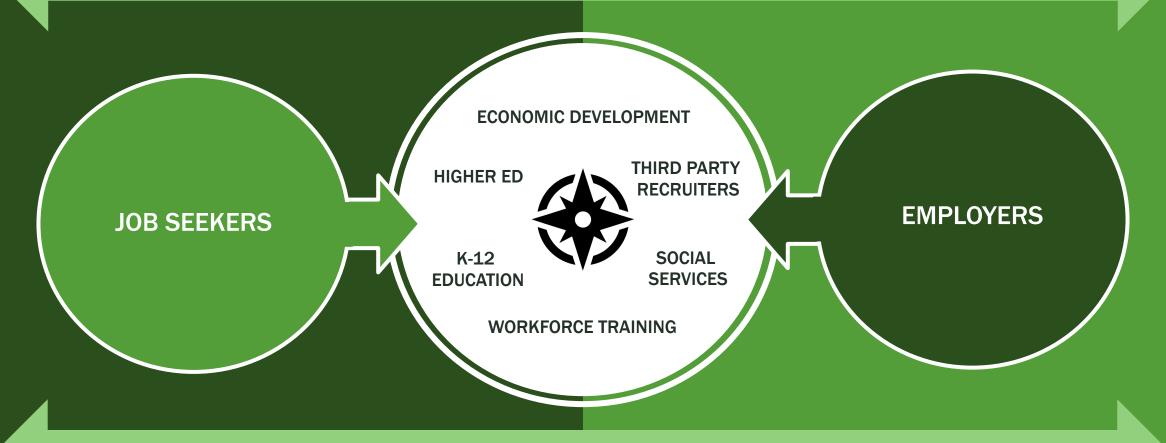
Develop a vision and framework – a North Star for the entire employment ecosystem on how to create and fill good jobs today and tomorrow. The framework will include shared goals (key performance indicators) and specific action steps.

#### PROJECT GOAL #2

Inform and help direct collective investments of the ecosystem and ARPA decision-making – how the funds should be used.



### **EMPLOYMENT ECOSYSTEM**



**EVALUATION** 

## What is our North Star?

Where are we today?

Where are our unmet needs?

What's possible in the future?

What's our desired future state?



What type of job seekers are we great at serving?

What type of employers are we great at serving?

What needs does the ecosystem meet well and need to be leveraged?

What gaps in the ecosystem exist?

What type of job seekers do we want to be great at serving?

What type of employers do we want to be great at serving?

What are our goals to reach that desired future state?

What does the ecosystem look like when it works?

How will we know it is working?



# 12-Step process to identify our Desired Future State (our North Star) and the resulting Framework for how we will get to that Desired Future State

## PROJECT ORGANIZATION

- Form the Team: Connect with project partners and key employment ecosystem leaders
- 2. Finalize Approach:
  Finalize project goals,
  approach, timeline,
  hypotheses to study,
  and optimal plan outline
- 3. Inventory Existing
  Reports: Review and
  inventory relevant, preexisting research,
  reports, and plans

#### **CURRENT STATE**

- 4. Identify Employment Advantages: Identify Charlotte's current employment advantages over peer cities
- Profile Current State of Development and Training: Profile Charlotte's current jobs development & training and educator ecosystem – specific players, roles, and focus
- 6. Profile Current State of
  Employment: Profile Charlotte's
  current employment state,
  sources of jobs, growth sectors,
  and current talent pipeline
- 7. Profile Current State of Recruitment: Profile Charlotte's current recruitment efforts and success
- 8. Profile Job Seekers: Mine existing data to understand both job seekers and talent of today. If needed, conduct primary research.

#### UNMET NEEDS TODAY AND TOMORROW

D. Identify Ecosystem-wide Needs and Understand how the Ecosystem can be more Equitable: Gain input on needs from Charlotte's jobs ecosystem stakeholders – employers, jobs development and training organizations, job seekers, economic development leaders – through interviews and short surveys.

## FUTURE STATE POSSIBILITIES

- 10. Understand the Future of Work: Identify demographics and trends shaping the future of work, talent, industry sectors, jobcreation drivers, etc.
- 11. Identify Future
  Possibilities and
  Scenarios: Using data
  tools, project the
  possible future state of
  employment, sources of
  jobs, and growth
  sectors.

## CREATE FRAMEWORK

12. Select desired state:
Working with ecosystem
leaders, select the
desired future state.
Capture in shared vision
that articulates the why.
Work with partners and
key jobs ecosystem
leaders to create an
action plan including
shared goals, areas of
focus, strategies, etc.
for both creating and
filling jobs.

Outcome:
Share
and finalize
Framework
with entire
Ecosystem



The shared goals, areas of focus, and strategies for creating and filling jobs.

#### **This Report**



#### **CURRENT STATE**

6. Profile Charlotte's current employment state, sources of jobs, growth sectors, and current talent pipeline.

#### **GOAL**

Develop an understanding of the current state of employment in Charlotte based on MSA-level data.

#### **APPROACH**

- Review, analysis and summary of JobsEQ most recent quarterly reporting data for the Charlotte MSA.
- Integrated analysis and comparison of peer cities performance in relation to the JobsEQ data.



## **Understanding the Current State of Employment**

The state of employment is an evaluation of job seeker supply versus employer demand.

Determining the state of employment involved the analysis of the types of available jobs, those industries with the greatest projected job growth and the sustainable supply of job ready candidates to meet the identified demand.

This report focuses on where Charlotte is today, it's leading occupations and industries by sheer number employed.

For a deeper look at industries and occupations the region is intentionally targeting to stay competitive, please see the Peer City report.



# Charlotte's **Current State of Employment**



# 1,

Charlotte's estimated active workforce (labor force participation) is typical compared with peer cities.



The LABOR FORCE PARTICIPATION RATE is an estimate of an economy's active workforce. The formula is the number of people ages 16 and over who are employed or actively seeking employment divided by the total noninstitutionalized, civilian working-age population.



#### **DEMOGRAPHICS**

## **Charlotte's Labor Force Participation is typical**

DEMOGRAPHIC	CHARLOTTE	AVERAGE AMONG PEER CITIES
LABOR FORCE PARTICIPATION		
Civilian 16+	67%	67%
Prime-age (25-54)	84%	84%
Armed Forces Labor Force	0%	0%
Veterans (18-64) in total population	5%	4%
Veterans participating	80%	80%
W/ a disability in total pop (18-64)	6%	8%
W/ a disability (18-64) participating	42%	46%



# 

Charlotte has experienced 1.4% average annual employment growth over the past 5 years and is expected to experience 1.5% average annual employment growth over the next 10 years.



# Charlotte is forecasted to continue to experience growth among its employed population, with a 10-year annual % growth of 1.5%

1,377,738
Charlotte's employed population today

#### **5-YEAR CHANGE**

MSA	EMPLOYMENT CHANGE 2016-2021	% ANNUAL GROWTH 2016-2021
Charlotte	89,574	1.40%

Peer City Avg: 1.36%

#### **10-YEAR FORECAST**

MSA	TOTAL DEMAND	EXITS	TRANSFERS	EMPLOYMENT GROWTH	ANNUAL % GROWTH
Charlotte	1,838,131	689,555	924,621	223,955	1.5%

Peer City Avg: 1.6%





The Charlotte region employs an array of occupations across a variety of industries.

Many indicate a highly functioning community as well as potential competitive advantages. These occupations and industries also represent a variety of wage opportunities.



## **OCCUPATIONS**

BY MOST EMPLOYED



#### **OCCUPATIONS**

#### Charlotte's top occupations by sheer number employed

OCCUPATIONS	EMPLOYMENT	LQ	AVG ANNUAL WAGES
Retail Salespersons	39,144	1.10	\$29,900
Laborers and Freight, Stock, and Material Movers, Hand	34,481	1.29	\$31,100
Cashiers	31,875	1.02	\$22,800
Customer Service Representatives	31,792	1.22	\$38,800
Fast Food and Counter Workers	31,270	0.99	\$22,000
Office Clerks, General	26,449	1.01	\$36,300
Stockers and Order Fillers	23,397	1.13	\$29,900
Registered Nurses	22,445	0.81	\$70,000
Heavy and Tractor-Trailer Truck Drivers	22,133	1.23	\$48,600
General and Operations Managers	19,874	0.91	\$132,900

The wide array of occupations demonstrates the varied opportunities for employment in the Charlotte region.

It should be noted the majority of these occupations provide lower average annual wages.



BY MOST EMPLOYED AND TOP LQS



#### Charlotte's top industries by sheer number employed

INDUSTRY	EMPLOYMENT	AVG ANNUAL WAGES	LQ
Health Care and Social Assistance	156,467	\$59,584	0.77
Retail Trade	145,125	\$35,318	1.01
Manufacturing	129,406	\$62,042	1.14
Accommodation and Food Services	106,320	\$20,571	1.01
Administration and Support and Waste Management and Remediation Services	101,814	\$43,638	1.16
Finance and Insurance	93,632	\$135,584	1.62
Professional, Scientific, and Technical Services	90,125	\$86,936	0.92
Transportation and Warehousing	85,590	\$48,616	1.26
Construction	84,272	\$61,236	1.03
Educational Services	79,909	\$45,498	0.72

Many of the leading industries represent a well-functioning community. Things like health care, retail trade, food services, waste management, these are basic industries needed for a community to function and thrive.

From there, the top industries start to point to potential areas of differentiation for Charlotte.



#### Charlotte's top industries by LQ

INDUSTRY	LQ	EMPLOYMENT	AVG ANNUAL WAGES
Management of Companies and Enterprises	2.20	46,117	\$137,415
Finance and Insurance	1.62	93,632	\$135,584
Transportation and Warehousing	1.26	85,590	\$48,616
Wholesale Trade	1.21	63,068	\$78,652
Arts, Entertainment, and Recreation	1.17	25,651	\$50,769
Administrative and Support and Waste Management and Remediation Services	1.16	101,814	\$43,638
Manufacturing	1.14	129,406	\$62,042
Other Services (except Public Administration)	1.06	63,207	\$33,364
Construction	1.03	84,272	\$61,236
Retail Trade	1.01	145,125	\$35,318

Leading industry LQs further indicate competitive advantages for Charlotte compared with the rest of the nation.

These industries also represent a range of wage opportunities.

For a deeper dive on Charlotte's targeted competitive industries see the Peer City report.





Job Postings advertise for a variety of skills, credentials, and education-levels. Many job postings align with the top job occupations in Charlotte.



#### **JOBS WITH 100+ POSTINGS**

JOB TITLE	TOTAL ADS
Customer Service Representative	430
Registered Nurse	413
Cook	273
Team Member	264
Cashier	259
Delivery Driver	227
Dishwasher	227
Warehouse Associate	227
Server	220
Maintenance Technician	208
Certified Nurse Assistant I	194
Machine Operator	192
Customer Service Associate	190
Sales Associate	183
Assistant Manager	179
Certified Medical Assistant	174
Software Engineer	152

JOB TITLE	TOTAL ADS
Senior Software Engineer	151
Housekeeper	150
Retail Sales Associate	148
Line Cook	146
Sales Representative	143
Bartender	140
Assistant Store Manager	137
Crew Member	137
Administrative Assistant	135
Shift Lead	130
Pharmacy Technician / Pharm Tech Apprenticeship	128
General Manager	125
Shift Manager	119
CRC Specialist	118
Store Hourly	111
Project Manager	108
Material Handler	106

Several of the job titles with the most ads align with the region's top occupations.

TOP OCCUPATIONS	EMPLOYMENT
Retail Salespersons	39,144
Laborers and Freight, Stock, and Material Movers, Hand	34,481
Cashiers	31,875
Customer Service Representatives	31,792
Fast Food and Counter Workers	31,270
Office Clerks, General	26,449
Stockers and Order Fillers	23,397
Registered Nurses	22,445
Heavy and Tractor-Trailer Truck Drivers	22,133
General and Operations Managers	19,874



#### The majority of advertised jobs refer to full-time or part-time opportunities

JOB TYPE	TOTAL ADS	
Full-Time	49,091	
Part-Time	14,706	35%
Permanent	6,645	
Temporary (unspecified)	4,469	
Temp-to-Hire	814	
Temporary (long-term)	588	0%
Temporary (short-term)	533	0% 4% 1% 6% 12%
Unspecified/other	41,186	



■ Full-Time

Part-Time

Permanent

■ Temp-to-Hire

■ Temporary (unspecified)

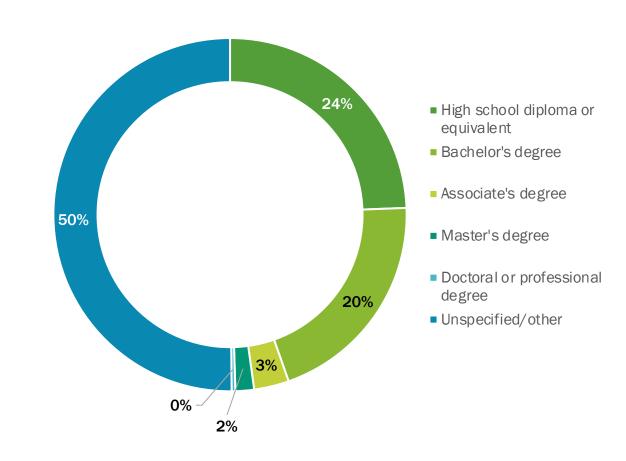
■ Temporary (long-term)

■ Temporary (short-term)

■ Unspecified/other

#### Most job postings require a high school diploma or Bachelor's degree

MINIMUM EDUCATION LEVEL	TOTAL ADS
High school diploma or equivalent	24,974
Bachelor's degree	20,712
Associate's degree	3,276
Master's degree	1,744
Doctoral or professional degree	346
Unspecified/other	51,348





The top 10 in-demand educational programs based on number of ads requiring educational training in a specific program area includes a wide array of programs

PROGRAM NAME	TOTAL ADS
Computer Science	3,556
Business	2,930
Engineering	2,225
Business Administration	2,071
Nursing	1,895
Accounting	1,807
Finance	1,757
Marketing	1,033
Economics	679
Information Technology	677
Mathematics	620



#### **TOP 20 CERTIFICATIONS**

#### Based on the number of ads requiring specific certification

CERTIFICATE NAME	TOTAL ADS
Driver's License	2,962
Registered Nurse (RN)	2,935
Basic Life Support (BLS)	2,069
Certification in Cardiopulmonary Resuscitation (CPR)	1,361
Certified Nursing Assistant (CNA)	871
Advanced Cardiac Life Support Certification (ACLS)	713
Licensed Practical Nurse (LPN)	671
Certified Public Accountant (CPA)	639
Medical Assistant Certification (MA)	578
First Aid Certification	526
Pediatric Advanced Life Support (PALS)	509
Class A Commercial Driver's License (CDL-A)	494
Commercial Driver's License (CDL)	399
Project Management Professional (PMP)	392
The American Registry of Radiologic Technologists (ARRT) Certification	297
Emergency Medical Technician - Paramedic (EMT-P)	247
Certified Information Systems Security Professional (CISSP)	242
Certified Information Systems Auditor (CISA)	205
Information Technology Infrastructure Library Certification (ITIL)	188
Certified Clinical Medical Assistant (NHA)	181

- Healthcare industry represents the top professional certifications and 12 of the top 20 most advertised positions.
- Transportation certifications are the second most advertised industry area among the top 20.
- Information Technology certifications have the third highest number of advertised positions among the top 20.



## While ads reference a wide array of skills, significantly more ads reference soft skills than hard skills

SOFT SKILLS	TOTAL ADS
Communication (Verbal and written skills)	31,326
Cooperative/Team Player	20,929
Customer Service	12,346
Self-Motivated/Ability to Work Independently/Self Leadership	10,763
Organization	8,910
Adaptability/Flexibility/Tolerance of Change and Uncertainty	8,360
Problem Solving	8,141
Ability to Work in a Fast-Paced Environment	7,752
Detail Oriented/Meticulous	7,710
Interpersonal Relationships/Maintain Relationships	7,043

HARD SKILLS	TOTAL ADS
Microsoft Excel	6,924
Microsoft Office	6,214
Agile	3,864
Structured Query Language (SQL)	3,320
Microsoft PowerPoint	3,105
Ability to Lift 41-50 lbs.	2,844
Microsoft Outlook	2,651
Computer Programming/Coding	2,586
Ability to Lift 51-100 lbs.	2,561
Java	2,404



#### **EMPLOYERS WITH THE MOST JOB POSTINGS**

EMPLOYER NAME	TOTAL ADS
Atrium Health	3,520
Novant Health	2,669
LOWES	1,437
Bank of America	1,243
Wells Fargo	1,028
Humana	944
Robert Half	935
Amazon	632
Walgreens	552
CaroMont Health	519

 Four of the employers with the most job postings represent the health care industry.

 Two of the employers with the most job postings represent the finance and banking industry.









Some of Charlotte's leading occupations (LQ) are projected to experience less than average annual growth over the next 10 years while most of the top industries (LQ) are projected to experience above average annual growth.



## **OCCUPATIONS**

BY MOST EMPLOYED



#### **10-YEAR GROWTH SECTORS**

## Those occupations with the largest employment base are expected to experience continued growth

Especially among fast food/counter workers, laborers, RNs, and general/operations managers

OCCUPATIONS BY SIZE	TOTAL DEMAND	EXITS	TRANSFERS	EMPL GROWTH	ANN % GROWTH
Retail Salespersons	65,613	23,679	36,972	4,962	1.2%
Laborers and Freight, Stock, and Material Movers, Hand	58,448	16,848	35,193	6,408	1.7%
Cashiers	62,896	29,058	32,323	1,516	0.5%
Customer Service Representatives	47,433	15,988	28,313	3,131	0.9%
Fast Food and Counter Workers	72,085	29,284	34,498	8,303	2.4%
Office Clerks, General	34,599	15,312	17,499	1,788	0.7%
Stockers and Order Fillers	36,609	12,743	20,488	3,379	1.4%
Registered Nurses	17,398	6,817	6,330	4,251	1.7%
Heavy and Tractor-Trailer Truck Drivers	30,054	9,672	17,221	3,162	1.3%
General and Operations Managers	22,663	4,543	14,277	3,843	1.8%
TOTAL (ALL INDUSTRIES)	1,907,637	629,234	1,054,448	223,955	1.5%



BY MOST EMPLOYED AND TOP LQS



#### **10-YEAR GROWTH SECTORS**

Those industries with the largest employment are expected to experience continued growth Especially Health Care and Social Assistance and Professional, Scientific, and Technical Services

INDUSTRY BY SIZE	TOTAL DEMAND	EXITS	TRANSFERS	EMPL GROWTH	ANN % GROWTH
Health Care and Social Assistance	203,179	80,754	83,465	38,959	2.2%
Retail Trade	215,694	89,255	112,888	13,551	0.9%
Manufacturing	147,369	51,164	87,651	8,555	0.6%
Accommodation and Food Services	208,419	83,052	104,572	20,794	1.8%
Administration and Support and Waste Management and Remediation Services	146,810	53,970	73,703	19,136	1.7%
Finance and Insurance	106,978	35,158	57,933	13,887	1.4%
Professional, Scientific, and Technical Services	107,410	31,670	53,820	21,919	2.2%
Transportation and Warehousing	113,462	41,875	56,660	14,927	1.6%
Construction	102,011	31,769	56,942	13,300	1.5%
Educational Services	90,178	37,861	40,875	11,442	1.3%
TOTAL (ALL INDUSTRIES)	1,838,131	689,555	924,621	223,955	1.5%



#### **10-YEAR GROWTH SECTORS**

Those industries with the largest LQs are also expected to experience continued employment growth Especially in arts/entertainment/rec and management of companies/enterprises

INDUSTRY BY LQ	TOTAL DEMAND	EXITS	TRANSFERS	EMPL GROWTH	ANN % GROWTH
Management of Companies and Enterprises	54,269	16,683	28,581	9,004	1.8%
Finance and Insurance	106,978	35,158	57,933	13,887	1.4%
Transportation and Warehousing	113,462	41,875	56,660	14,927	1.6%
Wholesale Trade	76,270	26,130	43,390	6,750	1.0%
Arts, Entertainment, and Recreation	46,468	17,959	22,201	6,308	2.2%
Administrative and Support and Waste Management and Remediation Services	146,810	53,970	73,703	19,136	1.7%
Manufacturing	147,369	51,164	87,651	8,555	0.6%
Other Services (except Public Administration)	89,643	35,602	42,531	11,509	1.7%
Construction	102,011	31,769	56,942	13,300	1.5%
Retail Trade	215,694	89,255	112,888	13,551	0.9%
TOTAL (ALL INDUSTRIES)	1,838,131	689,555	924,621	223,955	1.5%







#### TALENT PIPELINE

# Across the board more certificates and 2-year awards were handed out for the 2019-2020 academic year

INSTITUTION (Listed are just the largest 22 institutions, each handing out over 150 awards)	CERTIFICATES & 2-YEAR AWARDS	4-YEAR AWARDS	POST- GRADUATE AWARDS	TOTAL AWARDS	AVG NET PRICE
University of North Carolina at Charlotte	0	6,167	1,742	7,909	\$15,200
Central Piedmont Community College	2,938	0	0	2,938	\$6,453
Rowan-Cabarrus Community College	2,012	0	0	2,012	\$3,963
Catawba Valley Community College	1,527	0	0	1,527	\$8,006
York Technical College	1,446	0	0	1,446	\$6,655
Gaston College	1,439	0	0	1,439	\$8,396
Winthrop University	0	1,021	301	1,322	\$19,115
Mitchell Community College	850	0	0	850	\$7,807
Wingate University	0	457	305	762	\$19,155
Queens University of Charlotte	0	446	297	743	\$24,286
Lenoir-Rhyne University	0	359	292	651	\$19,034
Davidson College	0	564	0	564	\$27,714
NASCAR Technical Institute	552	0	0	552	\$21,393
Johnson & Wales University-Charlotte	204	236	0	440	\$24,030
Belmont Abbey College	0	305	0	305	\$21,817
Catawba College	0	296	0	296	\$18,205
Johnson C Smith University	0	234	42	276	\$18,655
Southeastern College-Charlotte	211	0	0	211	\$26,381
Cabarrus College of Health Sciences	136	32	15	183	\$15,200
Livingstone College	8	171	0	179	\$17,711
Carolinas College of Health Sciences	157	10	0	167	\$40,090
University of South Carolina-Lancaster	152	0	0	152	\$9,273
Source: JobsEQ® MSA-level TOTAL (ACROSS 37 INSTITUTIONS)	12,042	10,389	3,034	25,465	



#### TALENT PIPELINE

The most common degree awards are in the areas of liberal arts, business administration and management, and registered nursing.

AWARD TITLE	CERTIFICATES & 2-YEAR AWARDS	4-YEAR AWARDS	POST- GRADUATE AWARDS	TOTAL AWARDS
Liberal Arts and Sciences/Liberal Studies	3,397	41	9	3,447
Business Administration and Management, General	842	690	321	1,853
Registered Nursing/Registered Nurse	547	469	0	1,016
Computer Science	0	539	296	835
Information Technology	522	74	84	680
Automobile/Automotive Mechanics Technology/Technician	596	0	0	596
Biology/Biological Sciences, General	0	564	24	588
Criminal Justice/Safety Studies	291	282	4	577
Psychology, General	0	572	5	577
Cosmetology/Cosmetologist, General	415	0	0	415
Speech Communication and Rhetoric	0	365	9	374
Finance, General	0	373	0	373
Health/Health Care Administration/Management	10	333	21	364
Accounting	83	226	43	352
Political Science and Government, General	0	334	0	334
Social Work	0	135	180	315
Early Childhood Education and Teaching	271	31	0	302
Medical Office Management/Administration	289	0	0	289
Elementary Education and Teaching	0	229	54	283
Welding Technology/Welder	276	0	0	276
Marketing/Marketing Management, General	0	257	0	257
TOTAL (ACROSS 37 INSTITUTIONS)	12,042	10,389	3,034	25,465



#### TALENT PIPELINE

## Demand for workers, regardless of award type, is mostly driven by people leaving the workforce or changing their occupation

CIP TITLE	ANNUAL SEPARTION DEMAND	TOTAL ANNUAL DEMAND	TOTAL EMPLOYED	AVG. WAGES	ONLINE JOB ADS
Business Administration and Management, General	7,560	9,081	79,518	\$112,719	6,944
Business/Commerce, General	6,370	7,649	68,346	\$113,431	5,357
Education, General	5,586	6,450	58,097	\$54,112	3,149
Finance, General	4,496	5,481	49,378	\$114,750	2,846
E-Commerce/Electronic Commerce	4,341	4,801	39,525	\$62,700	4,146
Computer and Information Sciences, General	3,570	4,676	43,315	\$100,736	11,085
Non-Profit/Public/Organizational Management	3,771	4,574	41,617	\$114,791	2,779
Culinary Arts/Chef Training	3,688	4,350	22,417	\$37,460	2,956
Administrative Assistant and Secretarial Science, General	3,997	4,123	35,941	\$50,850	1,778
General Office Occupations and Clerical Services	3,873	4,100	31,862	\$43,150	453
Executive Assistant/Executive Secretary	3,875	3,992	34,917	\$54,267	1,752
Information Technology	2,884	3,891	35,525	\$112,256	8,077
International Business/Trade/Commerce	3,204	3,828	33,050	\$139,325	1,423
Management Science	3,041	3,722	31,836	\$134,117	3,644
Public Administration	2,923	3,466	32,893	\$115,571	1,184
TOTAL (ACROSS 337 CIP TITLES)	276,368	330,134	2,931,641	\$76,246	295,110







### **Summary**

- Charlotte's active workforce (labor force participation) is typical compared with peer cities.
- Charlotte has experienced 1.4% average annual employment growth over the past 5 years and is expected to experience 1.5% average annual employment growth over the next 10 years.
- The Charlotte region employs an array of occupations across a variety of industries. These
  occupations and industries also represent a variety of wage opportunities. They also indicate a
  thriving community and some competitive industries and opportunities.
- Job Postings advertise for a variety of skills, credentials, and education-levels pointing to the complicated nature of the employment ecosystem.
- Charlotte's leading industries (LQ) are projected to experience above average annual growth over the next 10 years. Leading industries like management of companies and enterprises, transportation and warehousing, and arts, entertainment, and recreation will continue to see strong growth and maintain a competitive edge nationally.

