

# City of Charlotte Contractor Development Program



## 2023 Training Academies & Workshop Schedule

- **September 7th: B.Y.O Laptop-Pre-Qualification Workshop (In-Person)**
  - This workshop will cover tips and tricks for Trade Partners to pre-qualify with multiple firms, to increase competitiveness. Prime Contractors will participate to guide attendees through their pre-qualification processes.
- **September 27th - October 25th (Wednesdays): Bidding & Estimating Training Academy (5 Wk. Hybrid Course)**
  - This interactive 5-week course is designed to help construction firms develop and improve their estimating skills when bidding on City of Charlotte projects.
- **October 12th & November 9th: How To Do Business With The City of Charlotte (Virtual)**
  - This workshop provides participants with the information needed to successfully qualify for and bid on City of Charlotte projects.
- **November 15th: Perfect Pitch-Networking For Results (In-Person)**
  - During this workshop, you will learn how to build effective industry relationships and establish a business presence and visibility while creating opportunities for your business.
- **December 7th: Bonding 101 (Virtual)**
  - During this workshop participants will learn basics about bonding, how to qualify for bonding, how bonding can help your business grow, and more...

### Registration Information

**Register Here**

- Space is limited.
- Participants will be chosen on a first-come, first-served basis.
- Sessions are offered; Virtually, In-Person, and in Hybrid formats.
- **Registration is required to attend all workshops.**

**About the CDP:** Sponsored by the City of Charlotte and administered by Merriwether & Williams Insurance Services, the Contractor Development Program (CDP) provides contractors capacity building, bonding, and technical assistance to support their business growth. For more information contact the CDP at 888-717-3341 or ccdp@imwis.com.

