### **City of Charlotte**

Charlotte-Mecklenburg Government Center 600 East 4th Street Charlotte, NC 28202



#### **Meeting Agenda**

Wednesday, February 9, 2022

#### Charlotte-Mecklenburg Government Center, Regular Meeting Hosted from Room 267

#### **City Council Budget Workshop**

Mayor Vi Lyles
Mayor Pro Tem Julie Eiselt
Council Member Dimple Ajmera
Council Member Tariq Bokhari
Council Member Ed Driggs
Council Member Larken Egleston
Council Member Malcolm Graham
Council Member Reneé Johnson
Council Member Greg Phipps
Council Member Matt Newton
Council Member Victoria Watlington
Council Member Braxton Winston II

#### 1:00 P.M. CITY COUNCIL BUDGET WORKSHOP, CHARLOTTE-MECKLENBURG GOVERNMENT CENTER, REGULAR MEETING HOSTED FROM ROOM 267

This meeting will also be accessible via the Government Channel, the City's Facebook page, and the City's YouTube channel.

#### 1. Workshop Overview

#### Staff Resource(s):

Marcus Jones, City Manager

# 2. Fiscal Year 2023 General Fund and Budget Development Outlook

#### Staff Resource(s):

Ryan Bergman, Strategy and Budget

#### 3. Our Workforce

#### **Staff Resource(s):**

Brent Cagle, City Manager's Office Sheila Simpson, Human Resources

#### 4. Employee Compensation

#### Staff Resource(s):

Ryan Bergman, Strategy and Budget

#### 5. Healthcare

#### Staff Resource(s):

Sheila Simpson, Human Resources Christina Fath, Human Resources

#### **Adjournment**



# General Fund Outlook and Budget Development Preview

CITY COUNCIL BUDGET WORKSHOP FEBRUARY 9, 2022

# **Purpose of Presentation**

FY 2023 General Fund Budget Outlook

Capital Investment Plan (CIP) Preview

Draft Budget Development Plan (Committees and Workshops)

# Financial Resiliency Drives Budget Development Planning



#### Structurally-Balanced Budget

- Ongoing expenses do not exceed ongoing revenues



#### **Fully-Funded Reserves**

- Approximately two months (16%) in reserve in the General Fund



#### Maintaining Capital Affordability

- Steady State debt affordability reserved for future City capacity

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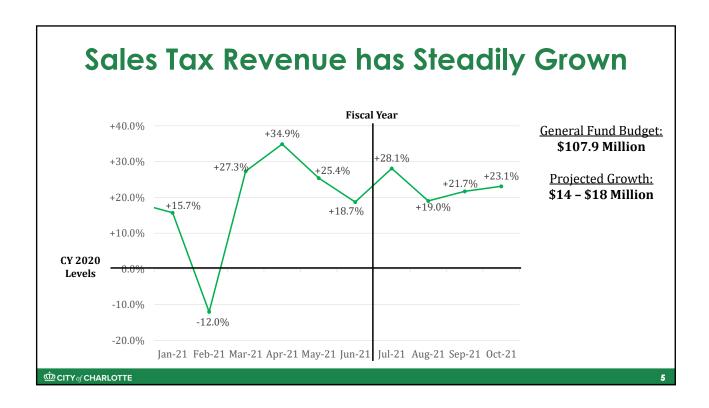
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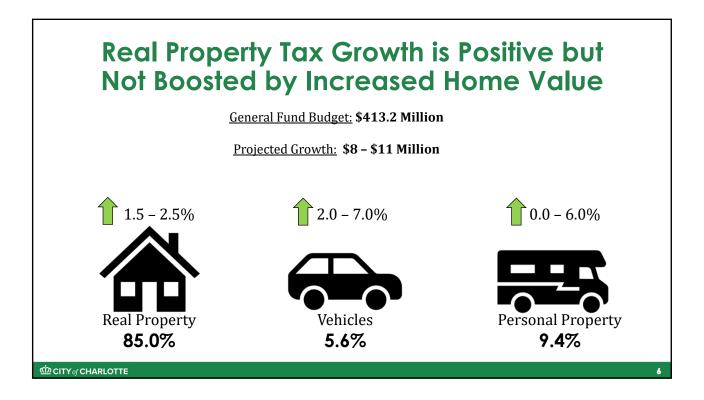
# Budget Development Pressure: Increases in the Cost of Providing Service

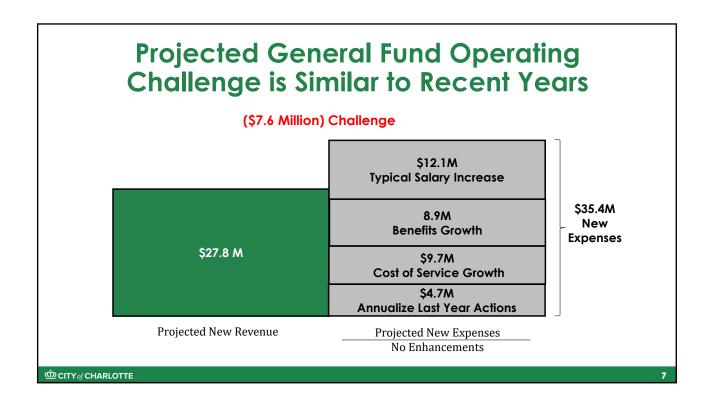


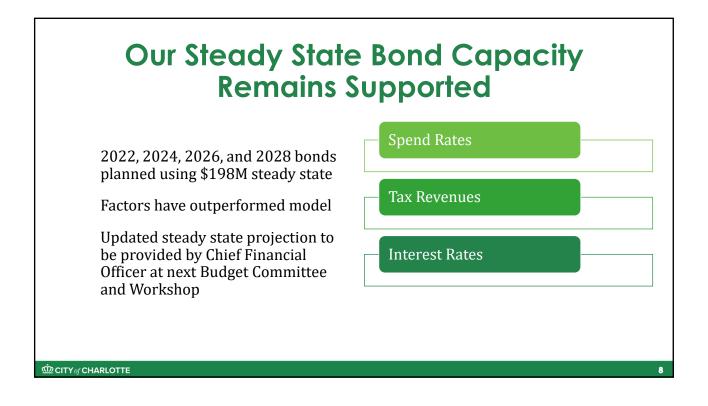
Source: U.S. Bureau of Labor Statistics, Year-Over-Year Percent Change in CPI - South Urban Consumers

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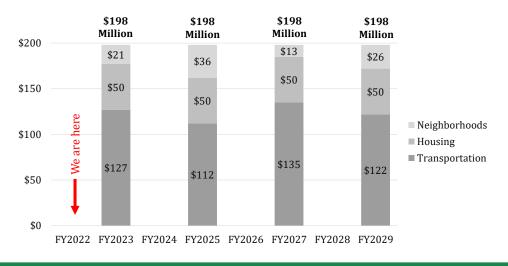






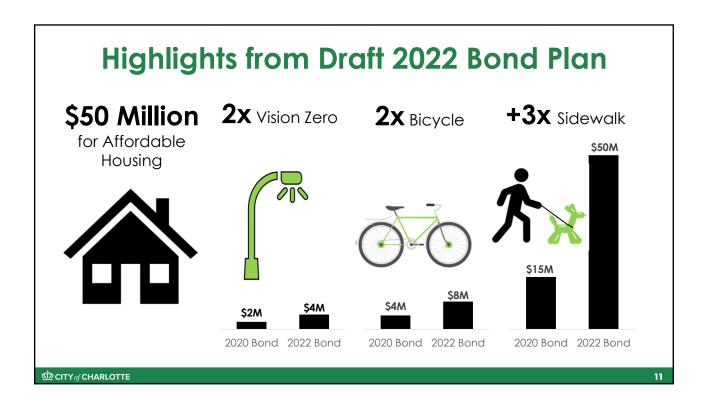


# Draft Capital Investment Plan Includes the Next Four Bonds



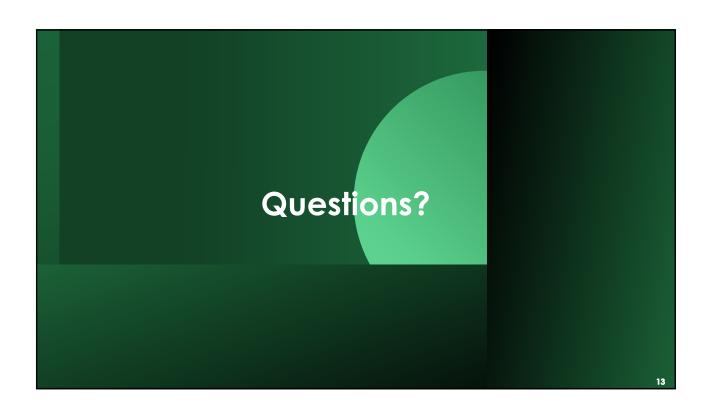
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2022 Bond FY 2023 2024 Bond FY 2025 2026 Bond FY 2027 2028 Bond FY 2029 PROJECTS FUNDED WITH GENERAL OBLIGATION BONDS (F Economic Development (Economy, Jobs, and Upward Mob Promote Public/Private Partnerships \$26,000,000 \$13,000,000 \$26,000,000 \$76,000,000 \$11,000,000 Support Ballantyne Reimagined Infrastructure \$8,800,000 \$8,700,000 \$17,500,000 **Great Neighborhoods (Affordable and Sustainable Neighborhoods)** Create and Preserve Affordable Housing \$50.000.000 \$50,000,000 \$50,000,000 \$50,000,000 \$200.000.000 Invest in Corridors of Opportunity \$10,000,000 \$10,000,000 \$20,000,000 Safe Communities (Safe, Healthy, and Inclusi Draft \$4,000,000 \$4,000,000 \$4,000,000 \$4,000,000 \$16,000,000 Enhance Transportation Safety (Vision Zero) 5-Year Transportation, Planning, and Environ **Bond** Improve Sidewalks and Pedestrian Safety \$50,000,000 \$20,000,000 \$17,000,000 \$20,000,000 \$107,000,000 Plan Improve Eastway Drive/Shamrock Drive Intersection \$12,700,000 \$18,300,000 \$31,000,000 from \$5,000,000 \$5,000,000 \$30,000,000 \$10,000,000 \$10,000,000 Mitigate Congestion FY 2022 \$8,000,000 \$8,000,000 \$8,000,000 \$8,000,000 \$32,000,000 **Budget** \$8,000,000 \$8,000,000 \$8,000,000 \$8,000,000 \$32,000,000 \$6,000,000 \$6,000,000 Connect Northeast Corridor Infrastructure \$6,000,000 Construct Improvements with Bonus Allocation Funding \$6,000,000 Repair and Replace Bridges \$5,000,000 \$6,000,000 \$6,000,000 \$6,000,000 \$23,000,000 \$5,000,000 \$5,000,000 \$19,500,000 Upgrade Traffic Control Devices \$4,500,000 \$5,000,000 Maintain Intelligent Transportation Systems \$4,000,000 \$4,000,000 \$4,000,000 \$4,000,000 \$16,000,000 Construct Road #1 from Advanced Planning Program \$20,000,000 \$50,000,000 \$70,000,000 \$50.000.000 \$70.000.000 Construct Road #2 from Advanced Planning Program \$20,000,000 Construct Intersection #2 from Advanced Planning Program \$8,000,000 \$12,000,000 \$20,000,000 Total General Obligation Bonds \$198,000,000 \$198,000,000 \$198,000,000 \$198,000,000 \$792,000,000 CITY of CHARLOTTE



## **Budget Development Schedule**

| Meeting One  | Meeting Two   | Meeting Three  |
|--|---|--|
| February 3rd Committee                                 | Late Feb/Early March Committee  | Late March/Early April Committee                               |
| General Fund Outlook and Budget<br>Development Preview | Steady State Debt Update and CIP Workshop<br>Preview                                | Water/Stormwater Outlook                                       |
|  | Transportation Capital Investments<br>(Sidewalks, Street Lights, Pedestrian Safety) | CATS Outlook   |
|  |   | Aviation Outlook   |
| February 9 Budget Workshop                             | March 9 Budget Workshop   | April 6 Budget Workshop  |
| FY 2023 General Fund Outlook                           | Steady State Debt Update  | Innovation and Technology Road Map and<br>Investments          |
| Employee Workforce Planning and<br>Development         | Transportation Capital Investments  | Enterprise Fund Report Outs (Aviation, CATS, Water/Stormwater) |
| <b>Employee Compensation</b>                           | Advanced Planning Fund Projects   | Financial Partners   |
| Healthcare   | 2022-2028 Bond Strategy and Priorities<br>Discussion                                |  |





# **Our Workforce**

CITY COUNCIL BUDGET WORKSHOP FEBRUARY 9, 2022

# **Purpose**

**Overview of Workforce** 

Who We Are and What We Offer

**Future Workforce/Workplace** 

**Next Steps** 

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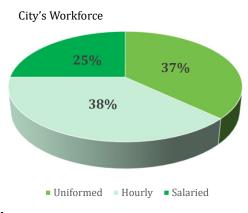
# City At a Glance

#### City has 20 Departments with **Varied Workforce**

- 37% are Uniformed Police and Fire
- 38% are Hourly Staff
- 25% are Salaried Staff

#### **Different Pay and Benefits**

Different Strategies to Recruit and Retain



# People are our **Purpose**

**Compensation and Benefits Investments** Celebrations of Public Service Job Training and Employee Development **Learning Workforce** For your Benefit For your Wellness For your Mental and Emotional Wellbeing **Retirement Readiness Community Engagement COVID Care** 

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# Compensation and Benefits Investments

Charlotte set minimum pay to \$15.00/hour in ahead of Charlotte market

By June 2022, Hourly Pay Plan minimum pay \$18.18/hour

Annual 3% average salary increase over the past four consecutive years

No employee healthcare premium increases since 2018 and reduced employee costs for past four years

Premium Relief Program for lowest paid employees with family coverage

Access to Marathon healthcare services while on duty

Full access Transit Pass for \$33/year

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# Celebrations of Public Service

#### Truck Rodeo (SWS)

#### **May Madness**

Basketball tournament

#### **GOVies**

• Peer to peer individual and team recognitions

#### **Employee of the Month**

Peer to Peer recognition

#### **Annual Law Enforcement Fitness Challenge**

· Honoring fallen officers

Others across the City



Charlotte Training Academy
Internships

Co-Ops

CDL Certification Programs

GED achievement program with CPCC

Scholars Programs

CDOT: NC Local Technical Assistance program

Aviation: CPCC Opportunity Scholars program

Internal Talent Mobility

GoodWorks Partnership

# Individual Learning Crucial Conversations Personal Branding LinkedIn Learning LinkedIn Learning Group Learning and Development WorkPlace Big 5 group assessment DISC assessments Leadership Development Ken Blanchard's Situational Leadership Quest Mentoring Programs Senior Leaders, Shared Leadership Learning Apprenticeship Mentors

# For your Benefit

#### Paid Hospital Indemnity Insurance

- Paid by the City of Charlotte
- FREE to employees on a City medical plan.
- Pays YOU if you are admitted to a hospital, critical care unit or rehabilitation facility.

#### Paid Short-Term Disability Insurance

• (60% of salary up to 6-months)

Paid Life Insurance (2x your salary)

#### **FAMILY CARE**

- Paid Parental Leave
- Shared Sick Leave
- Military Exigency Leave

#### **Employee Purchases Options**

- · Legal Assistance
- Pet Insurance
- Critical Care and Accident Insurance
- Additional Life Insurance Products



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# For your Wellness

Physical Therapy

Mobile Mammography

Life Coaching services

Near-site Health Clinics Free annual wellness exams Flu Shot Clinics, COVID-19 Clinics

Diabetes Management and Education

6 Week Weight Management Program

Couch to 5K

#### **Financial Wellness**

- Investing 101 Workshop
- Money Matters: Moving Forward in a Changing World workshop
- Rainy Day Savings Program
- Teaching Good Money Habits to your Kids workshop



# For your Meńtal and **Emotional** Wellbeing

Meditation and Mindfulness Class

Healthy Relationships Workshop

Mental Health Awareness Workshop

Mental Health Resources for Employees campaign

Mental Health Resources for Supervisors campaign

Managing Mental Health During Times of Social Change

Sleep Resource Guide

Addictive Behaviors and Coping Strategies Workshop

Grief and Loneliness Workshop

Onsite grief counselors

**Employee Assistance Program services** 

Life Coaching Services



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# Retirement

# Readiness

#### Pension Plan(s)

- Local Government Employees
- Law Enforcement Employees
- · Charlotte Fire Retirement

#### **Public Safety Deferred Compensation**

- Law Enforcement 5% 401(k) Contribution
- Firefighters 3% 401(k) and 2% 457 Contribution

#### **Retirement Healthcare Financial Tools**

- Public Safety: City Sponsored Retirement Health Reimbursement Plan
- · Employee Elected Health Savings Account

#### **General Employees Deferred Compensation**

• 3% 401(k) Deferred Compensation Contribution

#### **Retirement Readiness**

- · Estate Planning
- · Getting ready for retirement classes
- Planning and Education training with the Office of Social Security Administration and Prudential Retirement
- E-Learning Charlotte Fire Retirement modules



# **Community Engagement**

#### **Public Safety Youth Programs**

- Camp Ignite (Girls 14-18 years old)
- Camp Hornets' (Boys 14-18 years old)
- Explorer Program (10-20 years old)
- Steve's Coats for kids
- PAL (Police Activities League)
- COPS and Cleats
- Bike to DC
- Envision Academy, REACH OUT, Youth Diversion Program

#### Police & Fire Sports Contest (hockey, baseball)

**WEWIT** (Women Empowering Working in IT)

Read Charlotte in a Title I school

**Community Support Leave** 

**CDOT Open Streets 704** 

3<sup>rd</sup> Annual CLT Charity Golf Tournament benefiting Habitat for Humanity

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# COVID Care

in 2020-2021.

COVID test and treatment cost sharing WAIVED

Free on-site vaccination clinics

Provided up to four weeks of Emergency Paid Leave for COVID care

Provided two weeks paid leave for school closure or child-care needs and an additional 66% of pay for up to 10 additional weeks.

Provided COVID related 5% premium pay to frontline employees in excess of six months

Hosted Medical Professional's COVID Information Panels

Job stability. No budget related layoffs.

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# **Future Workforce/Workplace**

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## **Future Workforce/Workplace**

Stanford University economics professor, Nicholas Bloom, predicts that (National Data);

- 50% of employees need to be "present" remote work/hybrid work schedules are not possible
- 40% of employees can/will have a hybrid work schedule with 2/3 days remote working
- 10% of employees could work 100% remote

Employers need to recognize the value of remote work and allow for hybrid schedules

Employers must look at ways to recruit/retain/maintain morale amongst employees who can not remote work

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## **Additional Challenges**

Trends show a national labor shortage – this is especially true in trades and labor positions creating higher than usual vacancy rates

Inflation is rising putting further pressure on hourly wages

The impacts of COVID will continue to affect the workplace and workforce for the foreseeable future

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#### **Lessons Learned**

COVID has shown us that hybrid work schedules for some employees are possible and can create higher job satisfaction without a loss of productivity

#### 75% of employees can not work hybrid schedule

- Negative affect on morale
- Staffing shortages and absence related to COVID often require working additional hours
- Pay/benefits, career advancement opportunities and ability to have consistency in schedule become very important

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# **Next Steps**

Continue to focus on diversity, equity and inclusion in hiring and workforce development

Make improvements in compensation and healthcare

Establish long-term partnerships to create opportunities for recruiting and career development for existing employees

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## **Questions?**

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# **Employee Compensation**

CITY COUNCIL BUDGET WORKSHOP FEBRUARY 9, 2022

## **Overview of Presentation**

**Review Public Safety Pay Plan progress** 

Review general employee compensation and retention considerations

Consider next steps for FY 2023 budget development

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# Three Year Public Safety Strategy

FY 2020

FY 2021

FY 2022



Police Officer and Police Sergeant top pay increased by 5%

Step consolidations

Police Officer and Police Sergeant top pay increased by 5%

Step consolidations



**Top Pay Increases:** 

2.5% Fire Engineer 2.5% Fire Captain **Top Pay Increases:** 

2.5% Firefighter II5% Fire Engineer3.75% Fire Captain

Top Pay Increases:

2.5% Firefighter II 2.5% Fire Engineer 3.75% Fire Captain

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# Charlotte Ranks Highly for Total Increase in Top Pay Since the Last Survey

#### **Total Increase in Top Pay for Police Since Last Survey**

| Position                    | Increase | Eastern | National |
|-----------------------------|----------|---------|----------|
| Police Sergeant             | \$13,419 | 1 of 10 | 2 of 21  |
| Police Officer <sup>1</sup> | \$11,540 | 1 of 10 | 3 of 21  |

<sup>&</sup>lt;sup>1</sup>Includes pay for four-year degree

| Total Increase in Top Pay for Fire Since Last Survey |          |         |          |
|--|----------|---------|----------|
| Position   | Increase | Eastern | National |
| Fire Captain   | \$13,489 | 2 of 10 | 4 of 21  |
| Fire Engineer <sup>1</sup>                           | \$11,425 | 3 of 9  | 3 of 18  |
| Firefighter <sup>1</sup>                             | \$7,127  | 5 of 10 | 9 of 21  |

<sup>&</sup>lt;sup>1</sup>Includes pay for four-year degree

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## **Changes in Police Pay Past Three Years**

#### **Police Officer**

With 4-Year Degree

Top Pay: +15% to \$87,377 Median Pay: +13% to \$78,016

#### **Top Pay Comparison**

|          | 2019     | 2022     | Change |
|----------|----------|----------|--------|
| Eastern  | 4 of 10  | 2 of 10  | +2     |
| National | 14 of 21 | 10 of 21 | +4     |

#### Cost of Living Adjusted Pay

|          | 2019     | 2022     | Change |
|----------|----------|----------|--------|
| Eastern  | 6 of 10  | 5 of 10  | +1     |
| National | 16 of 21 | 13 of 21 | +3     |

#### **Police Sergeant**

Top Pay: +15% to \$101,204 Median Pay: +15% to \$101,204

#### **Top Pay Comparison**

|          | 2019     | 2022     | Change |
|----------|----------|----------|--------|
| Eastern  | 6 of 10  | 2 of 10  | +4     |
| National | 16 of 21 | 10 of 21 | +6     |

#### Cost of Living Adjusted Pay

|          | 2019     | 2022     | Change |
|----------|----------|----------|--------|
| Eastern  | 6 of 10  | 4 of 10  | +2     |
| National | 16 of 21 | 13 of 21 | +3     |

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# **Changes in Fire Pay Past Three Years**

#### Fire Captain

Top Pay: +15% to \$101,242 Median Pay: +15% to \$101,242

#### Top Pay Comparison

|          | 2019     | 2022     | Change |
|----------|----------|----------|--------|
| Eastern  | 4 of 10  | 3 of 10  | +1     |
| National | 13 of 21 | 10 of 21 | +3     |

#### Cost of Living Adjusted Pay

|          | 2019     | 2022     | Change |
|----------|----------|----------|--------|
| Eastern  | 5 of 10  | 4 of 10  | +1     |
| National | 14 of 21 | 11 of 21 | +3     |

#### **Fire Engineer**

With 4-Year Degree

Top Pay: +15% to \$85,501 Median Pay: +10% to \$77,729

#### **Top Pay Comparison**

|          | 2019     | 2022    | Change |
|----------|----------|---------|--------|
| Eastern  | 5 of 9   | 3 of 9  | +2     |
| National | 12 of 18 | 9 of 18 | +3     |

#### Cost of Living Adjusted Pay

|          | 2019     | 2022     | Change |
|----------|----------|----------|--------|
| Eastern  | 5 of 9   | 6 of 9   | -1     |
| National | 12 of 18 | 13 of 18 | -1     |

#### Fire Fighter

With 4-Year Degree

Top Pay: +10% to \$79,396 Median Pay: +7% to \$65,390

#### Top Pay Comparison

|          | 2019     | 2022     | Change |
|----------|----------|----------|--------|
| Eastern  | 5 of 10  | 3 of 10  | +2     |
| National | 13 of 21 | 11 of 21 | +2     |

#### Cost of Living Adjusted Pay

|          | 2019     | 2022     | Change |
|----------|----------|----------|--------|
| Eastern  | 4 of 10  | 5 of 10  | -1     |
| National | 12 of 21 | 13 of 21 | -1     |

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# Top Pay Adjustments in PSPP Since FY 2010

Does not include annual Market Adjustment

|             | Police Public Safety Pay Plan Top Step Increases from FY 2010 Through FY 2022 |            |            |            |            |            |            |            |            |            |            |            |            |
|-------------|---|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Description | FY<br>2010  | FY<br>2011 | FY<br>2012 | FY<br>2013 | FY<br>2014 | FY<br>2015 | FY<br>2016 | FY<br>2017 | FY<br>2018 | FY<br>2019 | FY<br>2020 | FY<br>2021 | FY<br>2022 |
| Officer     | 0%  | 0%         | 0%         | 0%         | 0%         | 0%         | 0%         | 0%         | 0%         | 2.5%       | 5%         | 5%         | 0%         |
| Sergeant    | 0%  | 0%         | 0%         | 0%         | 0%         | 0%         | 0%         | 0%         | 0%         | 0%         | 5%         | 5%         | 0%         |

|                | Fire Public Safety Pay Plan Top Step Increases from FY 2010 Through FY 2022 |            |            |            |            |            |            |            |            |            |            |            |            |
|----------------|---|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Description    | FY<br>2010  | FY<br>2011 | FY<br>2012 | FY<br>2013 | FY<br>2014 | FY<br>2015 | FY<br>2016 | FY<br>2017 | FY<br>2018 | FY<br>2019 | FY<br>2020 | FY<br>2021 | FY<br>2022 |
| Firefighter II | 0%  | 0%         | 0%         | 7.5%       | 0%         | 0%         | 0%         | 0%         | 2.5%       | 2.5%       | 0%         | 2.5%       | 2.5%       |
| Engineer       | 0%  | 0%         | 0%         | 0%         | 0%         | 0%         | 0%         | 0%         | 2.5%       | 2.5%       | 2.5%       | 5%         | 2.5%       |
| Captain        | 0%  | 0%         | 0%         | 0%         | 0%         | 0%         | 0%         | 0%         | 2.5%       | 2.5%       | 2.5%       | 3.75%      | 3.75%      |

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## **Average Actual Salary Change: Last Three Years**

Includes ongoing incentives – does not include overtime

|                        | <b>Early 2019</b> | <b>Today</b> | <u>Change</u> | <u>Percent</u> |
|------------------------|-------------------|--------------|---------------|----------------|
| Police Officer         | \$67,559          | \$74,997     | \$7,438       | 11%            |
| Police Sergeant        | \$85,872          | \$98,365     | \$12,493      | 15%            |
| All PSPP Police        | \$69,451          | \$77,479     | \$8,028       | 12%            |
| Firefighter (I and II) | \$59,568          | \$63,832     | \$4,264       | 7%             |
| Fire Engineer          | \$69,716          | \$79,115     | \$9,399       | 13%            |
| Fire Captain           | \$86,550          | \$101,179    | \$14,629      | 17%            |
| All PSPP Fire          | \$67,342          | \$73,939     | \$6,597       | 10%            |



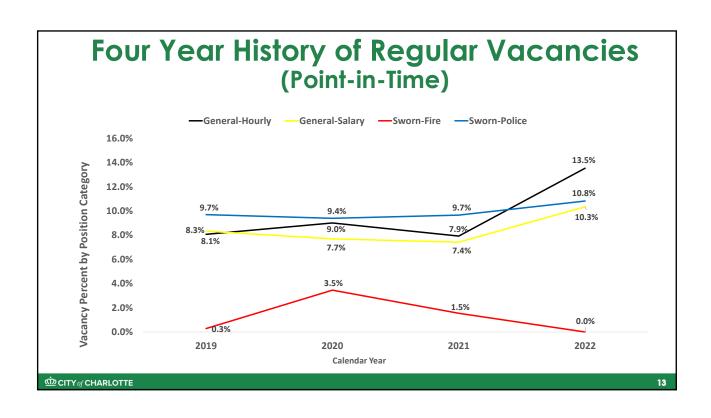


# Charlotte's Rate of Resignations Has Remained Low but Has Recently Increased

Charlotte's monthly resignation rate has remained low compared to the state average

2021 Monthly resignation rate remained under 1% for all months (0.3%-0.9%)

Similar to state and national trends, the City of Charlotte has experienced an increase in resignations over the past six months



# Service Maintenance and Skilled Craft Positions Drove the Increase

General Employees

Sworn Employees

|                             | 2021 R      | etirements      | 2021 Re      | signations    |
|-----------------------------|-------------|-----------------|--------------|---------------|
| Employee Type               | Retirements | Retirement Rate | Resignations | Turnover Rate |
| Service Maintenance         | 4           | 2.1%            | 33           | 17.6%         |
| Skilled Craft               | 42          | 3.4%            | 137          | 11.2%         |
| Clerical/Admin. Support     | 10          | 1.7%            | 78           | 13.1%         |
| Protective Services         | 2           | 1.4%            | 9            | 6.4%          |
| Technicians                 | 17          | 2.4%            | 46           | 6.4%          |
| Professional/Mid Management | 40          | 2.5%            | 90           | 5.7%          |
| Executive/Official          | 2           | 3.5%            | 1            | 1.8%          |
| Sub-Total General           | 117         | 2.6%            | 394          | 8.8%          |
| Police Trainee              | 0           | 0.0%            | 23           | NA            |
| Police Sworn Rank           | 66          | 3.9%            | 66           | 3.9%          |
| Police Sworn Management     | 3           | 18.8%           | 1            | 6.3%          |
| Fire Trainee                | 0           | 0.0%            | 1            | NA            |
| Fire Uniformed Rank         | 38          | 3.8%            | 9            | 0.9%          |
| Fire Uniformed Management   | 2           | 4.1%            | 0            | 0.0%          |
| Sub-Total Sworn             | 109         | 3.9%            | 100          | 3.6%          |
| TOTAL                       | 226         | 3.1%            | 494          | 6.8%          |

# **Next Steps for Compensation**

Work with hourly employee groups to help understand needs and target investments

Consider a multi-year plan for hourly employees to improve recruitment and remain competitive

Continue strategic adjustments to maintain competitiveness for Public Safety and Salaried positions

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## **Questions?**

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# Healthcare

CITY COUNCIL BUDGET WORKSHOP FEBRUARY 9, 2022

## **Benefits Overview**

Four Year Benefits Enhancements Summary

**Trends and Claims Drivers** 

**Funding Considerations** 

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| FY19   | FY20   | FY21   | FY22  |
|--|--|--|---|
| Premium Holiday Premium Relief Program Implemented Lowered deductible and out-of-                | Implemented city-paid Hospital Indemnity for all employees covered by medical Implemented Health Advocate benefit for all employees  | Reduced mental health and substance abuse copays in Plan D and E  Waived all cost sharing for COVID testing and treatment  | Lowered deductible and of of-pocket maximum in all plans  Implemented copay optimization pharmacy ber |
| pocket maximum in Plan D  Reduced Plan E Family premium by 10%, all other premiums remained flat | Reduced Plan B premiums by 5%, all other premiums remained flat  Lowered deductible and out-of-pocket maximum in Plan A  Added behavioral health services at Marathon Health  Enhanced the specialty drug tier in Plan D and E | Increased Employee Assistance<br>Program visit to 10<br>Added physical therapy<br>services to Marathon Health<br>Reduced Plan B employee only<br>premium by 15%, all other<br>premiums remained flat | Reduced all health plan<br>premiums by at least 5%  |

# Clinics Have Allowed Us Better Experience Than the National Trend

National Since 2013

<u>Total Medical Claims Increase</u>

61%

Compounded Average
Medical Claims Increase

6.2%

City of Charlotte Since 2013

<u>Total Medical Claims Increase</u>

27%

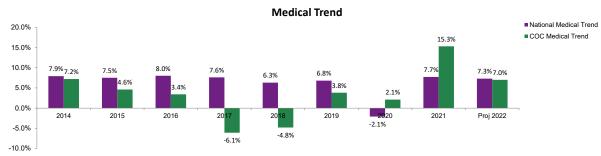
Compounded Average
Medical Claims Increase

3.0%

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## City of Charlotte Medical Experience Compared to National Trend



#### Lower than average cost savings drivers:

- High utilization of the nearsite clinic model
  - 82% employee, 64% retiree, 62% spouses, 16% dependents
- · Four Plan strategy
- · Plan design changes

#### 2020-2021 cost increase drivers

- 20% increase in claims costs from 2020 to 2021.
- Currently, claims are projected to run 105% 107% of the premiums collected.
- A few large COVID-19 related claimants are a primary driver of this increase.

National trends per Segal study

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# City of Charlotte Pharmacy Experience Compared to National Trend

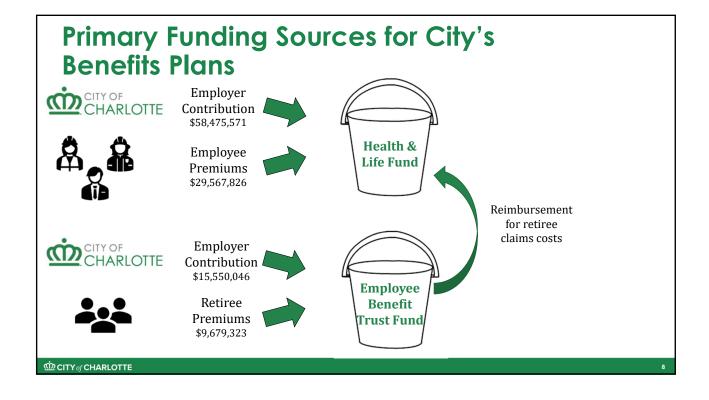
#### **Pharmacy Trend** 25.0% 18.8% 20.0% 13.1% 15.0% 11.6% 8.5% 10.0% 7.3% 6.3% 5.3% 5.0% ■ National Pharmacy Trend 1.3% 0.0% ■COC Pharmacy Trend 2015 2017 2019 2020 2021 Proi 2022 -5.0% -10.0% -15.0% -20.0%

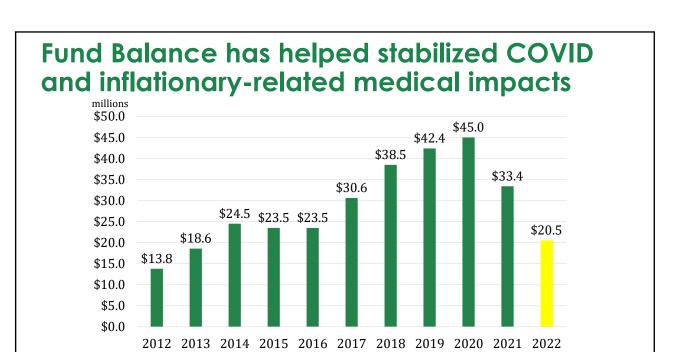
#### Higher than national trend pharmacy drivers:

- More people taking more medications
- Medication cost increasing
- · Specialty drug utilization has increased
  - Cancer, Hereditary conditions, Diabetes medications, Psoriasis

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| Diagnostic Category         | 2021<br>PMPM<br>Paid<br>Claims | 2020 PMPM<br>Paid Claims | YOY Percent<br>Change |                        |                   |  |  |
|-----------------------------|--------------------------------|--------------------------|-----------------------|------------------------|-------------------|--|--|
| Musculoskeletal             | \$51.22                        | \$45.44                  | + 12.7%               | 453                    |                   |  |  |
| Cancer                      | \$38.79                        | \$41.81                  | - 7.22%               | COVID-19 Claims Paid   |                   |  |  |
| Cardiology                  | \$30.62                        | \$27.79                  | + 10.18%              | January 2020 – January |                   |  |  |
| Gastroenterology            | \$28.06                        | \$24.71                  | + 13. 56%             | COVID Services         | Total Paid Claims |  |  |
| Preventive & Administrative | \$25.41                        | \$17.34                  | + 46.54%              | Testing and Screening  | \$2,723,997       |  |  |
| Pulmonology                 | \$24.33                        | \$9.73                   | + 150%                | Treatment              | \$6,087,775       |  |  |
| Neurology                   | \$20.58                        | \$15.90                  | + 29.43%              | Vaccines               | \$260,103         |  |  |
| Endocrinology               | \$20.30                        | \$13.66                  | + 48.61%              | Total                  | \$9,071,875       |  |  |
| Psychiatry                  | \$17.65                        | \$13.50                  | + 30.74%              |                        |                   |  |  |
| Obstetrics                  | \$12.42                        | \$9.48                   | + 31%                 |                        |                   |  |  |





Fiscal Year

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**Projection** 

## **Budget Considerations and Next Steps**

Including enterprise funds, a \$7 to \$10 million increase in funding for the Healthcare Fund likely needed in FY 2023

Additional funds are intended to stabilize the Healthcare Fund over two fiscal years

Consideration will be given to employee attraction and retention considerations as healthcare recommendations are made

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