



Addendum #1	Wastewater Treatment Chemicals ITB #FY23-ITB-11
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To: All Prospective Bidders

Date: May 12, 2023

Subject: Addendum # 1 – ITB # Wastewater Treatment Chemicals- Wastewater Treatment Chemicals

Please note the specification changes/modifications below for the ITB.

Item #	Page #	Section #	Specification	Modifications and Questions
1				<p>Bidder Question: Can the City of Charlotte provide when the last time Ferric Chloride was bid out and the current supplier/price for Ferric Chloride</p> <p>Answer: The City of Charlotte bid Ferric Chloride in 2021 and awarded a contract July 26, 2021 to PVS Technologies, Inc. for \$1.61 a gallon.</p>
2				<p>Bidder Question: Can the City of Charlotte provide the previous bid tab for the chemicals listed in the ITB?</p> <p>Answer: See Exhibit A of this addenda.</p>
3				<p>Bidder Question: Does the City of Charlotte plan to bid out Sodium Hypochlorite?</p> <p>Answer: Sodium Hypochlorite full tanker (bulk) and Less than Load is not included in this ITB. The City of Charlotte will request quote for Sodium Hypochlorite less than load delivery method when needed.</p>
4	32		Glycerin	<p>Bidder Question: Company shall provide a local to Charlotte, NC technical representative able to provide process optimization and troubleshooting support."</p> <p class="list-item-l1">a. What supporting documentation should be provided to ensure this requirement is met? E.G. Name, location, a bio of relevant experience for the local representative(s)?</p> <p class="list-item-l1">b. Would the City be more specific on what they define as local?</p> <p>Answer: (a) Company to provide the following information- Name, location, list of relevant (BNR) experience.</p>

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				(b) Ability to respond with on-site support to a reported process issue within 24 hours and provide recurring on-site support until the issue has been resolved as determined by CLT Water.
5	32		Glycerin	<p>Bidder Question: Company shall have an intermediate facility where they receive crude glycerin, refine it, test it, store it and ship out of, which maintains consistent quality shipment to shipment and provides assurance of inventory availability."</p> <p>a. To ensure the Company's ability to "provide assurance of inventory availability" will the city be open to requiring Companies to have a primary and secondary intermediate manufacturing facility?</p> <p>b. What supporting documentation should be provided to ensure this requirement is met?</p> <p>Answer: (a) The city prefers that a company have a primary and secondary intermediate manufacturing facility; (b)- Company to include the following information- address; contact person; and raw material and finished product storage volume</p>
6	32		Glycerin	<p>Bidder Question: The Company shall submit as part of their bid response, quality control data representing all production of product (one quality control sampling event per 25,000 gallons of product produced) for the one year prior to bid date. Does the City request information on all of the Company's manufacturing locations or would they prefer to limit the request to the primary and secondary manufacturing locations serving the City of Charlotte?</p> <p>Answer: The City prefers to limit the request to the primary and secondary manufacturing locations serving the City of Charlotte</p>
7	32		Glycerin	<p>Bidder Question: Viscosity reads "75 Ps max at 20°C", should it read "75 cPs max at 20°C"? Please clarify</p> <p>Answer: 75 cPs max at 20°C</p>
8		2.2	Term of Contract	<p>Bidder Question: Can the City confirm there are no contract extension period options for Sodium Bisulfite or Sodium Hydroxide.</p> <p>Answer: There are no contract extension periods for the 4 chemicals outlined in the ITB including Sodium Bisulfite and Sodium Hydroxide.</p>

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9		2.7	Prices are Firm	<p>Bidder Question: Can the City confirm that the City will consider bids containing price adjustment terms for Sodium Bisulfite and Sodium Hydroxide</p> <p>Answer: Per section 2.2 of the ITB, price adjustments will not be considered for Sodium Bisulfite, Sodium Hydroxide and Glycerin. Prices submitted shall be fixed for a one year period. Companies that will submit pricing for Ferric Chloride may submit pricing for a 6 month period where the conditions outlined in Section 2.2 will apply.</p>
10	Applicable page	Applicable Section	Specification # or item (if applicable)	<p>Bidder Question: Question?</p> <p>Answer: Answer.</p>

In order to constitute a complete bid response you must acknowledge receipt of this addendum with the Addenda Receipt Confirmation Form in Section 6 of the ITB in your Bid. ***Any Bidder not acknowledging receipt of an issued addendum may not be considered.***

In the event additional changes or clarifications to this ITB are warranted, all Bidders are responsible for monitoring the City's [Contract Opportunities](#) site for additional addenda.

We appreciate your interest in doing business with the City of Charlotte and look forward to receiving a Bid from your company.

Sincerely,

Adrianne Lewis
Procurement Officer

cc: ITB Team
ITB File

EXHIBIT A
PREVIOUS BID TABULATION FOR CHEMICALS IN FY23-ITB-11

Ferric Chloride 37- 42% (Primary) - Full tanker load

Price for: 1/Gallon; Ext qty: 841,000

Rank	Company	Participation Status	Baseline	Entered Bid
1	PVS Technologies, Inc.	allowed	\$1.5500	\$1.6100
2	Kemira Water Solutions, Inc.	allowed	\$1.5500	\$1.7650

Sodium Bisulfite-full tanker load

No.	VENDOR	UNIT PRICE AMOUNT
1	Southern Ionics	\$ 2.35
2	JCI	\$ 2.30
3	PVS Chemicals	\$ 4.25

Sodium Hydroxide-full tanker load

No.	VENDOR	UNIT PRICE AMOUNT
1	JCI	\$ 1.50
2	Brenntag	\$ 1.549
3	Univar	\$ 1.62